


New Partnership Specialist (Acquisition)

Number of Posts: 2

Contract Type: indefinite

Job description:

RaiseFX & RaiseMyFunds are Hiring a New Partnership Specialist (Acquisition)

 Help us grow RaiseFX and RaiseMyFunds by identifying and integrating new strategic partners!

RaiseFX and RaiseMyFunds are looking for a New Partnership Specialist to expand their affiliate networks and maximize their impact. In this key role, you will prospect, negotiate, and integrate new partners, contributing to the growth of two dynamic entities: a trading platform and a prop firm.

Responsibilities:

- Identify, prospect, and recruit new affiliate partners for RaiseFX and RaiseMyFunds
- Present the benefits of our affiliate programs and persuade prospects to join our platforms
- Guide new partners through the onboarding process and ensure they have all the resources they need
- Collaborate with marketing and product teams to tailor offers to each partner.
- Analyse the performance of new affiliates and propose improvements to ensure their success.

Requirements

- Strong skills in prospecting and business negotiation.
- Experience in partnership acquisition or business development.
- Knowledge of trading and/or prop firms is a plus.
- Creativity and autonomy to tackle challenges in a competitive environment
- Proficiency in English and other languages is highly appreciated.

Why Join Us?

- Working hours: Full-time, 40 hours per week, from 10 AM to 7 PM.
- Work with two growing companies in complementary sectors.
- Flexible work options, including remote or hybrid work.
- Opportunities for professional growth and development.

Training provided

Onboarding to the team and the company.

Each manager is responsible for training the new recruit within their respective team. The training will be based on the recruit's job description as well as an introduction to the world of trading.

Any assistance with accommodation/relocation We regret to inform you that we do not provide assistance with accommodation or relocation.

Salary: 50k – 200k Euro per annum

How will the interviews be held: The first interview will be conducted online, and if successful, the second interview will take place online with the manager responsible for the respective position.

To apply:

Please send Letter + CV in English by email to eures.recruitment.jobsplus@gov.mt copia a pcpmixto.eures@sepe.es quoting the name of the vacancy **Partnership Specialist** and the vacancy reference **415861** in the covering email.

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Planes Específicos de Movilidad de EURES en los que participa España (Targeted Mobility Scheme -

TMS) <https://www.sepe.es/HomeSepe/Personas/encontrar-trabajo/empleo-europa/tu-primer-empleo-eures.html>

Para más información contacta con el/la Consejero/a EURES de tu provincia:

https://www.sepe.es/contenidos/personas/encontrar_empleo/encontrar_empleo_europa/consejeros.html