

## Global Product Manager Hydronic HVAC, Slagelse, Denmark

*Are you passionate about sustainability and energy efficiency in Buildings? Then maybe a role as Global Product Manager Hydronic HVAC at Frese in Denmark could be something for you?*

Frese is a SME business with an eye for the long game developing intelligent hydronic HVAC solutions for the people who construct buildings, the people who live and work in them, and the environment that surrounds them.

As a world-leading manufacturer of innovative dynamic valves, controls, and solutions for the global Hydronic HVAC market Frese is a recognized industry stakeholder in improving energy efficiency in Buildings.

As Global Product Manager for Hydronic HVAC at Frese your mission is with a commercial, holistic, and cross functional business perspective to bring innovative hydronic HVAC solutions to the industry, which facilitate the continuous journey of energy efficiency and comfort for all relevant stakeholders.

### Responsibilities includes:

- Develop and maintain the product portfolio including lifecycle management, product support, product range extensions, complexity reduction, certificates, technical documentation, and communication throughout the value chain.
- Commercial and technical support to sales, distributors, OEMs, partners, and relevant stakeholders.
- Develop and execute the product portfolio strategy for the hydronic HVAC solutions product portfolio.
- Maximize the value of investments and balance the innovation and risk profile of the New Product Development (NPD) project portfolio.
- Act as product owner and commercial project driver in NPD projects and establish close working relationships with NPD project stakeholders.

### The profile we are looking for

To be considered as a preferred candidate in this role, you will need to have the following:

- Bachelor of Science Degree, Engineer or similar (Mechanical, mechatronics or electrical). Alternatively, several years of experience in the HVAC segment. Preferably combined with a business education, alternatively several years of experience as product manager, business developer, sales, or similar technical or commercial roles
- Knowledge of Hydronic HVAC systems & products.
- Knowledge of BMS applications including BACnet, or similar protocols.
- Presentation and public speaking skills.
- Experience working in an international company and handling projects across cultural settings.
- Experience with preparing and executing business plans.
- Service and support mindset and strong relationship building skills.

In this role you will be in daily contact with many both internal and external stakeholders and it's therefore important to have excellent cooperations skills. You are business- and customer-oriented and working together with the entire value chain of a company brings out your best. Furthermore, you are persistent, have excellent analytical skills and are self-driven. You are trustworthy and dedicated and finally, you have experience working internationally and you are fluent in English.

In short, the person we are looking for can demonstrate results from a similar position in the industry, is a strong communicator, a world class presenter, and can engage and build trust at all levels.

We offer an environment with dedicated colleagues, good salary, pension, health insurance etc.

There will be approx. 50 travel days a year.

### **Salary**

Depending on qualifications salary will range from 7.000 to 9.650€

### **Contact**

If you have any questions, please contact Global Sales Director, Buildings Torben Lund Andersen by phone +45 3089 7911 or email [tla@frese.dk](mailto:tla@frese.dk).

### **Submit your application and CV**

The recruitment process is handled by the Global Sales Director, Buildings and HR from HQ in Denmark.

**Submit your application and CV to [hr@frese.dk](mailto:hr@frese.dk)**

We process applications as they are received. All enquiries and applications will be treated confidentially.

*Read more about Frese on [www.frese.dk](http://www.frese.dk)*

1 job opening is available