

Sales Executive ELV

Number of Posts: 1

Contract Type: Indefinite

Job description:

Reporting directly to the Business Development Manager, you will be:

- Overseeing the sales process, from lead generation to sale conclusion
- Managing the portfolio of clients to continuously seek repeat business
- Working with marketing team to develop campaigns to reach out to new clients
- Identify the right solution to meet client's requirements by organising site visits and scheduling follow-ups
- Liaising with suppliers on technical and commercial matters

Qualifications:

Here is what you need to excel in this post:

- Goal oriented and independent
- Well conversant with technology solutions (electrical /ELV systems experience)
- 3+ years of experience in a similar role with B2B clients;
- Good written and verbal skills in English and Maltese
- Clean and valid driving license.

Training provided: On the job training

Any assistance with accommodation/relocation: none

Any other benefits

- Full training leading to professional growth;
- Competitive base salary, including an attractive commission structure
- Welcoming, exciting and professional environment;
- Social events throughout the year for employees and families
- Private health insurance
- Special summer hours;

Salary : 24000 - 25000 per annum + commission

How will the interviews be held:.. Online or in person.

To apply:

Please send Letter + CV in English by email to eures.recruitment.jobsplus@gov.mt copia a pcpmixto.eures@sepe.es quoting the name of the vacancy **Sales Executive_ELV** and the vacancy reference **420169** in the covering email.

AYUDAS EURES A LA MOVILIDAD LABORAL: Infórmate de las ayudas económicas para acudir a la entrevista, y/o para el posterior traslado al país de destino si resultas contratado. Requisitos y trámites a seguir en:

Planes Específicos de Movilidad de EURES en los que participa España (Targeted Mobility Scheme - TMS) <https://www.sepe.es/HomeSepe/Personas/encontrar-trabajo/empleo-europa/tu-primer-empleo-eures.html>

Para más información contacta con el/la Consejero/a EURES de tu provincia:

https://www.sepe.es/contenidos/personas/encontrar_empleo/encontrar_empleo_europa/consejeros.html