

B2P Success Manager (Spanish Speaking)

Number of Positions: 1

Contract Type: Indefinite

Job description

The ideal candidate will be able to appropriately identify the needs of both new and current customers to aid customers in their success using our product. This will be done by developing an appropriate level of communication with clients and internal team members to better understand and mitigate any issues the customers may face.

- Work cross functionally within the company to communicate with all stakeholders in customers' success
- Create and maintain relationships with customers to better understand and achieve their needs
- Make visits to our customers to identify opportunities for growth within our platform
- Manage all reporting about the health of customers' accounts.

Requirements :

- Be fluent in Spanish with a good basic knowledge of English
- Be a strong verbal communicator
- Have strong sense of responsibility and attention to details at work

Training provided

Onboarding Training and Job shadowing for the first 2 weeks.

Any assistance with accommodation/relocation

No financial assistance is provided

Any other benefits

- 13 free lunches a month
- Flexible starting time (9am – 10am) and Working days: Monday to Friday with Saturday on rotation – 8-hour shifts including 30-minutes paid break
- Free parking

Benefits after passing probation:

- Health insurance and Gym allowance of €95 annually
- 12 working days work from home allowance per quarter

Salary

27K Euro p.a

How will the interviews be held

Interviews will be held online or in person if abroad.

To apply

CVs and a covering letter in English by email to eures.recruitment.jobsplus@gov.mt and copy to pcpmixto.eures@sepe.es quoting the name of the vacancy **B2P Success Manager (Spanish Speaking)** and the vacancy reference **420981**.

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Para más información contacta con el/la Consejero/a EURES de tu provincia:

https://www.sepe.es/contenidos/personas/encontrar_empleo/encontrar_empleo_europa/consejeros.html

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